



press room

Product & Service Developments



FOR IMMEDIATE RELEASE

ERC Dataplus Announces New Applicant Tracking and Management Solution Tailored for Hospitality Industry

Hotels, Property Management Companies Able to Attract, Hire and Retain More and Better Qualified Candidates

Norwalk, CT. --- (November 9, 2006) --- ERC Dataplus, a leading Human Resource Technology company, today introduced **Selectech® Workforce Management: Hospitality**, a new applicant tracking system specially configured for hotels and hotel property management companies.

In addition to offering a pre-configured, customized solution, **Selectech Workforce Management: Hospitality** uniquely addresses hotel and property managements' desires to increase applicant flow with qualified applicants by providing free automated job postings to www.hoteljobs.com. This new program represents a new, cost effective resource for hotel and property management companies wanting to use a dedicated hospitality job board to attract candidates. ERC's exclusive arrangement with www.hoteljobs.com lets ERC clients post all their jobs for free, with the only cost being for results (applicants) delivered to the employer's career site hosted by ERC.

Paul Rathblott, ERC's CEO, stated, "After a number of hotel and property management client implementations, it became obvious to us that there were enough common requirements among participants in this industry segment to justify developing a tailored offering. As such, we have configured our standard Selectech product to address these common elements, but, at the same time, still offer the flexibility to configure the system for a specific hotel location, brand or property management company and provide them with best practice approaches to staffing in the hospitality industry."

Included in the standard implementation at no additional cost are the following time and cost saving functions:

- Pre-populated, editable industry- specific libraries
 - Over 200 job descriptions
 - Over 300 pre-qualification questions
 - New hire forms (NDA, W-4, W-5, I-9, etc.)
- Employment application templates with "release" clauses
- Communication templates
- Pay Per Applicant job postings on www.hoteljobs.com
- EEO and OFCC Reports, Location-specific and rollup reports

The following are optional add-ons:

- Job-specific pre-hire assessments
- On-boarding steps (integration with background screening, HRIS)
- FirstWord® New Hire and LastWord® Exit Surveys
- Development Planning and Performance Management

- Interactive Interviewer Training

ERC, an Allied Member of American Hotel and Lodging Association, is offering AHLA members Selectech® Online Interviewer training as an added value.

If you're interested in a demonstration and explanation of the benefits of Selectech® Workforce Management: Hospitality, you can email ERC at info@ercdataplus.com or call at 888-ERC-CORP (372-2677). ERC Dataplus will also be exhibiting at the upcoming International Hotel/Motel & Restaurant Show in Booth 3275 at the Jacob Javits Convention Center in New York City on November 12 -14, 2006.

About ERC Dataplus

ERC delivers human resource solutions using state-of-the-art Internet technologies helping companies manage the entire hiring process from applicant pre-qualification, assessment, scheduling through on-boarding. Through ARGOS Assessment Company, a division of ERC, multirater assessments are processed and delivered to both client end-users and HR and OD consultants. ERC's applications are modular in design and easy to use allowing clients to select what they need; when they need it.

Clients benefit from dedicated and experienced project and account management teams to help them translate their expectations into realities, and have a more efficient and effective process.

Leading financial service companies, call centers, retail, hospitality companies, and Fortune 2000 companies look to ERC for quality, innovation, service, and high Return on Investment.

To learn more about ERC and how its experts can help you with a more effective, affordable human resource optimization solutions visit www.ercdataplus.com or call 1-888-ERC-CORP (372-2677).

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