



press room

Corporate Developments & Alliances



**FOR IMMEDIATE RELEASE**

## **ERC DATAPLUS ANNOUNCES PAY PER APPLICANT<sup>SM</sup> JOB POSTING ALLIANCE WITH HOTELJOBS.COM HOSPITALITY JOB BOARD**

### **Breakthrough Pricing Offers Free, Automated Job Posting for All Open Hotel Jobs and Payment Only For Results Achieved**

**Norwalk, CT. --- (November 7, 2006) --** ERC Dataplus, a leading human resource technology company, today announced a strategic alliance with hoteljobs.com, an Internet job board dedicated to the hospitality industry. This new alliance supports ERC's development of Selectech® Workforce Management: Hospitality, a workforce management solution for hotel and hospitality companies.

This new program represents a major cost breakthrough for hospitality companies using job boards to attract candidates. The alliance allows those using ERC's Selectech® Workforce Management System to post all their job openings on hoteljobs.com for free. Those using the system are only charged for results - applicants that are actually delivered to the employer. ERC has a patent pending on this process and will be expanding its relationships with additional job boards in the coming months.

Joel Pelzner, ERC's Marketing Vice-President, said, "We continue to seek ways to enhance our clients' ability to attract more job applicants and automate their process for identifying the best candidates for their openings. This alliance will enable our hospitality clients to post all their jobs automatically to www.hoteljobs.com and for no cost. Unlike other job boards, they will only pay for the applicants received. Savings will be substantial, and hospitality companies will feel better paying per applicant received, not just for an advertisement."

Applicants from hoteljobs.com that select ERC client-employers will be seamlessly transferred to the client-employer's ERC-hosted career site, where they will be pre-qualified, EEOC data and application or resume information collected; assessed using a scientifically constructed validated assessment; and, optionally, scheduled for a telephone or personal interview. In addition to full applicant management capabilities, Selectech® Workforce Management offers AllAboard<sup>SM</sup> New Hire On-boarding Management.

Teresa Buster, hoteljobs.com's President, said, "We are excited by this new relationship with ERC Dataplus, and look forward to offering its clients this unique Pay per Applicant job posting service."

Hotels and hospitality companies interested in learning more about "Pay Per Applicant" job postings and Selectech Workforce Management: Hospitality can contact ERC by emailing at [info@ercdataplus.com](mailto:info@ercdataplus.com) or calling 888-ERC-CORP (372-2677). ERC Dataplus will also be exhibiting in Booth 3275 at the upcoming International Hotel/Motel & Restaurant Show at the Jacob Javits Convention Center, New York City on November 12-14, 2006.

### **About ERC Dataplus**

ERC delivers human resource solutions using state-of-the-art Internet technologies helping companies manage the entire hiring process from applicant pre-qualification, assessment, scheduling through on-boarding. Through ARGOS Assessment Company, a division of ERC, multirater assessments are processed and delivered to both client end-

users and HR and OD consultants. ERC's applications are modular in design and easy to use allowing clients to select what they need; when they need it.

Clients benefit from dedicated and experienced project and account management teams to help them translate their expectations into realities, and have a more efficient and effective process.

Leading financial service companies, call centers, retail, hospitality companies, and Fortune 2000 companies look to ERC for quality, innovation, service, and high Return on Investment.

To learn more about ERC and how its experts can help you with a more effective, affordable staffing solution visit [www.erccdataplus.com](http://www.erccdataplus.com) or call 1-888-ERC-CORP (372-2677).

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