



press room

Corporate Developments & Alliances



**FOR IMMEDIATE RELEASE**

## **MAJOR REGIONAL BANK EXTENDS AGREEMENT WITH ERC AND CHOOSES SELECTECH® ASSESSMENTS TO ENHANCE ITS JOB SEEKER PRE-QUALIFICATION AND SELECTION SERVICES**

**Norwalk, CT. --- (April 6, 2006) ---** ERC Dataplus, Inc., a leading Human Resource technology company, announced that a major regional bank has extended ERC's workforce management services for an additional two years. In addition, the bank, an ERC client for more than four years also incorporated ERC's validated, pre-hire assessments to the selection process. The integrated system will be used across all of financial institution's locations.

"As a bank committed to outstanding customer service, setting the standard of performance in the financial services industry, and being an employer of choice, we recognize the importance of selecting and retaining the best qualified professionals who will contribute to our success," a spokesperson for the bank said. "Integral to this process, is our using ERC's pre-qualification and selection system, Selectech® Candidate Management System. We decided last year to incorporate ERC's pre-hire assessment and replace another's because we weren't achieving the results we wanted and because ERC's services were significantly less costly."

"We are extremely gratified that this long-term client has continued to expand its use of ERC's services, with the latest addition of Selectech® Assessments being particularly gratifying," Paul Rathblott, ERC's CEO, commented. "We expect to help the bank process more than 100,000 job seekers in this year alone and to add new high-volume positions later on this year."

In the new process, job seekers will respond to a set of basic qualification and evaluative questions, and those that pass, will take a series of job-related assessment tests and complete an online employment application. Collected data from those job seekers hired is uploaded in an automated process to the client's PeopleSoft HRIS e-application. A key element of the ongoing service that ERC provides is to utilize the performance and tenure data that the client will provide to monitor the process for validity, reliability and disparate impact and use the data to improve the selection process.

Come visit us in Booth 422 at the IHRIM HRMStrategies Conference and Expo in DC, April 10-11, 2006 at the Washington Hilton & Towers.

### **About ERC Dataplus**

ERC delivers client-centric, state-of-the-art Internet and Interactive Voice (IVR) solutions for recruiting and employee surveys, and through ARGOS Assessment Company, multirater assessments. Its applications are modular in design to allow companies to select what they need; when they need it.

Clients benefit from dedicated and experienced project and account management teams to help clients translate their expectations into realities, and have a more efficient and effective process.

Leading financial service companies, call centers, retail, hospitality companies, and Fortune 1000 companies look to ERC for quality, innovation, service, and high Return on Investment.

To learn more about ERC and its portfolio of cost effective staffing solutions visit [www.ercdataplus.com](http://www.ercdataplus.com) or call 1-888-ERC-CORP (372-2677).

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ERC Dataplus, Inc.  
50 Washington Street  
Norwalk, CT 06854

For more information:  
Joel Pelzner Vice President  
203-750-5823  
[joel.pelzner@ercdataplus.com](mailto:joel.pelzner@ercdataplus.com)