



press room

Corporate Developments & Alliances



FOR IMMEDIATE RELEASE

ERC DATAPLUS AND WALTON MANAGEMENT ANNOUNCE STRATEGIC ALLIANCE

Two Business Leaders Join Forces to Serve the Hourly, High Volume Recruiting Marketplace

Norwalk, CT. --- (June 3, 2008) --- ERC Dataplus, Inc., a leading Human Resource technology company, and Walton Management Services, Inc., a leading provider of hiring tax credit incentive services, today announced that they have formed a strategic product development and marketing alliance and each has designated the other as their **Preferred Solution Provider**. Clients of each company can now have an integrated, state-of-the-art, applicant qualification tracking and tax incentive capture system to maximize the opportunity for selecting better candidates and earning tax credits through the Work Opportunity Tax Credit (WOTC) and Long-Term Family Assistance (LTFA) programs, while not incurring any additional cost for the integration.

"The diverse group of clients served by ERC and Walton Management covers large employers, particularly in the hospitality, retail, manufacturing, distribution, transportation and financial services sectors. This alliance will expand the reach of both companies," commented Paul Rathblott, CEO of ERC. Mr. Rathblott, brings an added expertise to this new venture having been the founder of *JOBS*, an employer consortium, dedicated to continuing federal hiring tax incentives aimed at reducing joblessness among the chronically underemployed. He added, "We constantly search for opportunities to enhance our products and services in order to deliver the best solutions to our clients. Designating Walton Management as our Preferred Tax Incentive Partner allows us to deliver the most complete recruiting and selection tools available today, something that our clients have come to expect from ERC."

Fred Stiftel, Walton Management, President, said, "This partnership provides comprehensive services for our clients who need to automate their recruiting and selection processes for hourly, high volume hiring, in addition to their lower volume exempt hiring needs with one, integrated system. Coupling our nearly thirty years of program experience and turnkey solution with ERC's Selectech[®] Workforce Management System will now allow us to offer those clients a complete, end-to-end solution. We selected ERC as our Preferred Solution Provider after looking at a number of ATS systems. ERC's Selectech Workforce Management System allows us to provide our clients with one system that can address their high volume needs where tax incentives are most available, as well as for exempt which are generally lower volume positions."

To learn more about these new services contact Carla Knoll at 443-559-5430 or via email at carla.knoll@ercdataplus.com.

About Walton Management Services, Inc.

Walton Management Services, Inc. (WMS) is a national practice of federal, state and local tax specialists, whose sole business is The Business of Business Incentives[™]. WMS identifies, secures and administers valuable government incentives for clients, thereby improving their financial performance and reducing their effective tax rate. From Fortune 50 corporations to mid-size and small proprietors, WMS has secured millions of dollars for clients.

WMS will perform a comprehensive portfolio analysis to identify opportunities including: WOTC and other Federal Hiring Credits, Federal Empowerment Zones/Renewal Communities, State Enterprise Zones, Sales Tax Reductions,

Exemptions and Refunds, State Point of Hire Credits, Jobs Tax Credits, Job Training Credits, and Site Location Services.

To learn more about Walton Management, visit www.waltonmanagement.com/ or call 1-800-221-0832 x39.

About ERC Dataplus

ERC Dataplus, an affiliate member of the National Association of Professional Background Screeners, delivers Web-based HR management solutions that help organizations improve their hiring processes and results. Since 1993, ERC has enabled leading financial service firms, call centers, retailers, hospitality organizations and Fortune 2000 companies to automate and enhance their employee recruitment, selection, development and retention.

ERC's comprehensive solutions help manage the entire hiring process from applicant pre-qualification, assessment and interview coordination through on-boarding. In addition to saving time and limiting administrative burdens associated with high-volume employee recruiting, ERC solutions improve the quality and quantity of qualified candidates, reduce turnover, fill openings more quickly and provide analytics that allow organizations to better manage and measure all hiring-related activities.

ERC also offers post-hire HR technology through its performance management and multirater assessment applications, talent inventory management, and employee surveys (new hire, exit and climate surveys).

ERC's applications are modular in design and easy to use allowing clients to select what they need, when they need it. To learn more about ERC and its portfolio of cost effective staffing solutions visit www.ercdataplus.com or call 1-888-ERC-CORP (372-2677).